## Annexure-II





**POLICY WEF 01.07.14:** 

#### **RUDRA CHANNEL PARTNER (RCP) POLICY WEF 01.07.14:**

- This supersedes all existing pricing & commission structure with appointment process of RCP remaining same.
- ➤ A Broker will be called a RCP only once he has signed MOU with Rudra confirming interest in dealing with Rudra Projects
- Only RCP who have signed MOU will be eligible for the benefits and authorized to deal in properties of Rudra
- Only Freelancers authorized by RUDRA/RCP will be eligible for benefits and are authorized to deal in properties of Rudra

#### **Pre-Sales Sweat Rewards:**

- 1. For facilitating visit of individual prospect registered under RCP and approved by Sales Team at Site Office: Rs.200
- 2. For facilitating visit of a family registered under RCP and approved by Sales Team at Site Office: Rs.350

#### Sales Rewards:

- 1. 6% on Basic Price per Sq Ft. as mentioned in attached Price List of respective project
- 2. In addition there is a bonus of Rs.90000 per Booking

### **Rewards Disbursement Schedule:**

- Pre-Sales Sweat Rewards against registration slip from site office confirming visit of individual / family on every Thursday between 4-6 PM by Cash
- Rs.30000 per Booking as on-spot disbursement against all cheques against fresh booking cleared during the week on every Thursday between 4-6 PM by Cheque
- 3. 50% of Total net of on-spot reward after closing Buyer Builder Agreement with customer at 20% payment completion that is within 30 days of booking
- 4. 50% of Total reward on receiving 40% payment that is within 60 days of booking



# Rudra Group

Regd. Office: D-53, Okhla Phase-I, New Delhi Corp. Office: A-66, Sector-63, Noida. • Tel.: 0120-4769999

Mobile: 9560895661/64

Email: rbd@rudrabuildwell.com • www.rudrabuildwell.com

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